

## How to Know When it is Time to Sell



### Timothy J. Kinane

is an independent Consultant with NAVIX exit planning network

**Tim Kinane is an Executive Coach and CEO Peer-Group Chairman.**

Tim believes that everyone can do better. Through his broad experience and unique perspective he coaches clients to greater success.

Tim's coaching clients include a broad variety of professionals, businesses, governments and not-for-profit organizations. Working with CEOs, executives and business owners, he helps build and develop their work teams.

With more than 35 years of business experience ranging from start-ups to small and large cap businesses, Tim uses his experience in operations, strategic planning and marketing to coach clients to explore and reach their goals. As a Vistage Chairman, Tim facilitates a private advisory board of business owners.

Tim is a knowledgeable guide through often unfamiliar territory:

- The Why- helping you laser focus your vision
- Strategy- keeping you focused down the road and not in the weeds
- Operations - building the team and systems to set and accomplish your goals
- Succession planning - growing the depth essential to building value in your company
- Exit planning - consciously working toward a successful happy exit.

Tim offers customized workshops, private coaching, peer groups, staff and board retreats, and a toolbox of unique employee motivation and business tools.



When your exit strategy is to sell your company, timing the market to your advantage can make or break your exit success.

Join us for a webinar, where we will explore why it is imperative to pay attention to market conditions when selling your company, and how to know when your time may be near.

#### Webinar takeaways:

- How market timing can increase or lower your company's value —and by how much
- The five external factors that impact selling your business
- How to know when it may be time to sell

**When:** Tuesday, February 28, 2017 - 2:00 pm EST - 3:00 pm EST.

Registration is complimentary.

### Register



**Presenter:**  
Patrick Ungashick  
Founder and CEO of  
NAVIX Consultants

To find out more about this process and exit planning solutions contact us and ask about our complimentary proprietary tools and checklists. All inquiries are confidential.

CONNECT



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PLANNING TODAY FOR TOMORROW'S EXIT

**NAVIX is a process to help owners of closely held businesses plan for and execute successful exits: achieving financial freedom, creating a sustainable legacy, and exiting on their own terms.**



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