

## To Tell or Not to Tell:

### The Dilemma of Talking with Key Employees about your Exit



Watch the video below and download the complimentary tool.

One of the most common question for a business owner is who or how many of his key employees should know about his or her exit plans? On the one hand, confidentiality is an important issue and owners rightly have concerns about too many people knowing about their exit plans. On the other hand, it is difficult if not impossible to effectively prepare a company for exit without including the business's top leaders in the conversation, openly and transparently.

The answer is to define precisely which employees need to be included in the process. The following short video offers several tips and guidelines on how to resolve the dilemma.

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To find out more about this process and exit planning solutions contact us and ask about our complimentary proprietary tools and checklists. All inquiries are confidential.



**NAVIX** is a process to help owners of closely held businesses plan for and execute successful exits: achieving financial freedom, creating a sustainable legacy, and exiting on their own terms.

### Timothy J. Kinane

is an independent Consultant with NAVIX exit planning network

**Tim Kinane is an Executive Coach and CEO Peer-Group Chairman.**

Tim believes that everyone can do better. Through his broad experience and unique perspective he coaches clients to greater success.

Tim's coaching clients include a broad variety of professionals, businesses, governments and not-for-profit organizations. Working with CEOs, executives and business owners, he helps build and develop their work teams.

With more than 35 years of business experience ranging from start-ups to small and large cap businesses, Tim uses his experience in operations, strategic planning and marketing to coach clients to explore and reach their goals. As a Vistage Chairman, Tim facilitates a private advisory board of business owners.

Tim is a knowledgeable guide through often unfamiliar territory:

- The Why- helping you laser focus your vision
- Strategy- keeping you focused down the road and not in the weeds
- Operations - building the team and systems to set and accomplish your goals
- Succession planning - growing the depth essential to building value in your company
- Exit planning - consciously working toward a successful happy exit.

Tim offers customized workshops, private coaching, peer groups, staff and board retreats, and a toolbox of unique employee motivation and business tools.



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