Personality Profiles Institute

Workshops and Training Programs

Each of our workshops can be customized to the current needs and challenges of your organization. They are engaging, enlightening and fun and will lead to improved cooperation and interaction.



Why – Focus your Vision and Supercharge your Mission

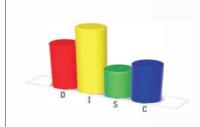
Do you allow yourself to know and feel what excites you, what motivates you? Can you articulate it? Do the people in your organization know it? How about your customers?

What is your WHY?



Why Megaphone

Now that you have identified your Why - how do you communicate it in all you do? Explore how to fine tune your message to start with Why.



Understand yourself and others through personality assessment.

The workshop utilizes the DISC "personality-styles" of the participants. Participants will learn about themselves and coworkers while leading to better understanding, cooperation and communication within the organization.



TEAM STRENGTH

The workshop content is focused on the various "personality-styles" of the participants. Team members will learn about themselves and coworkers while highlighting their value to the organization. You will better understand how to maximize the qualities and strengths of each team member and project future enhancements to balance the organization.

Contact us to customize a workshop for your team.

772-220-4499 • <u>www.PPIDISC.com</u> Tim Kinane • TimK@Kinane.com • Dr. Jack Mitchell • DrJackPPI@gmail.com



Coaching

Interactive workshop will help you learn the skills to develop great employees. Find new ways to identity and enhance the talents of others.

Conflict Resolutions and Reducing Stress

Learn to manage your feelings and those of your employees. We work on real issues - your issues - to steer you to better results.



Interviewing

In-depth workshop for one of the most critical management responsibilities. Learn effective procedures and tools to maximize your interviewing efforts.



Team Building

Identify potential team blockers and ways to create a prosperous team culture. Hands on exercises to keep you focused on building the best team.



Valuing Diversity

Appreciate and leverage the mosaic we are. Learn to work better together.



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Generational Differences

Communicate and lead people of different generations.

There really are differences. Learn to appreciate the differences and benefits of each generation.



Management Styles

Learn different management styles to be effective as your employees develop their skills. What's your style?



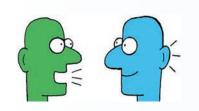
Outstanding Customer Service

Learn how to be perceived as an exceptional customer-oriented organization. This hands on workshop will teach you new tools for outstanding customer service.



Problem Solving

Learn the essential steps to solve problems and making better decisions. Work with proven techniques that turn problems into opportunities.



Communications

Workshop to identify the many obstacles to true communication. Hone your skills to give and receive effective feedback. Learn new ways to break down barriers.





Lead vs Manage

Identify the differences between leading and managing. Hands on learning to understand when each are essential.



Leadership Practice

Motivation is what gets you started - habit is what keeps you going. Explore the habits of successful leaders and how to make them part of your everyday activities.



Strategic Planning

Look down from as high as possible. Look ahead as far as you can see and then decide what to do.

Facilitated workshop to explore and focus strategic goals for your organization.



Motivation

Do you enjoy pushing your employees to do their jobs? Probably not.

Explore your motivation and workshop techniques to create the environment in which employees can grow and develop.



Chemicals of Leadership

When you understand and use the chemicals that naturally help us to work together you will be a better leader.

If you don't - you can still be a leader - just a weak one.





Listening

When you talk, you are only repeating what you already know. But you may learn something new if you listen. Explore and test drive the tools great communicators use to actively listen to understand others.



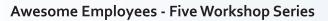
WORLD'S

AWESOME

EMPLOYEE

The Habit of Excelling

Learn the tools to make a habit of striving for and reaching greater results. This workshop helps you to understand the range of outcomes and possibilities from any encounter or initiative.



Learn the tools for developing awesome employees. Hands on workshops provide the best practices to find, develop and keep the best employees to insure continued success.



Tell me a Story

The power of stories. You can push information at them or you can pull them in with a story. Workshop to learn how you can use stories to inspire and motivate.



Time Management

Learn proven techniques to be effective and efficient. Explore reasons and methods that make time slip away in our everyday lives. Learn the tools that will work for you to regain control.

