Free Tool to Assess If your Business Will Be Ready To Be Passed One Day To A Family Member.



Passing your business down to a member of your family is one of four possible exit strategies. (Click here to review all four exit strategies and to determine which one is right for you). Being a "Passer," as we call owners with this strategy, involves a unique set of issues, such as making sure the successor children are ready to run the business by the time you want to leave. Also, Passers with some children working in the business and some who are not must figure out how to create a business exit that is fair to all of their children, without splitting up the business in an unworkable manner. Woven into these issues are family dynamics, relationships, and realities which can undermine the owner's successful business exit.

In our experience, there are seven conditions that Passers must meet in order to achieve a happy exit. Here is a free checklist to guide you through these seven conditions. Use the checklist to evaluate how prepared you are, and to identify actions that will help you achieve a successful exit for you and your family.

Passer Checklist

Click Here

Contact me to find out how you can achieve a happy exit through the NAVIX process.



is a process to help owners of closely held businesses plan for and execute successful exits: achieving financial freedom, creating a sustainable legacy, and exiting on their own terms.

Timothy J. Kinane

is an independent Consultant with NAVIX exit planning network

Tim Kinane is an Executive Coach and Vistage CEO Peer-Group Chairman.

Tim believes that everyone can do better. Through his broad experience and unique perspective he coaches clients to greater success.

Tim's coaching clients include a broad variety of professionals, businesses, governments and not-for-profit organizations. Working with CEOs, executives and business owners, he helps build and develop their work teams.

With more than 35 years of business experience ranging from start-ups to small and large cap businesses, Tim uses his experience in operations, strategic planning and marketing to coach clients to explore and reach their goals. As a Vistage Chairman, Tim facilitates a private advisory board of business owners.

Tim is a knowledgeable guide through often unfamiliar territory:

- The Why-helping you laser focus your vision
- Strategy- keeping you focused down the road and not in the weeds
- Operations building the team and systems to set and accomplish your goals
- Succession planning growing the depth essential to building value in your company
- Exit planning consciously working toward a successful happy exit.

Tim offers customized workshops, private coaching, peer groups, staff and board retreats, and a toolbox of unique employee motivation and business tools.



Phone: 772-485-1380